

## **PROPOSAL FOR THE SUBSCRIPTION TO DAIRYPRO**

This proposal describes the costing, scope of services and terms/conditions of the usage.

### **Deliverable**

Against the agreed licensing cost, the customer (user) shall be granted ONE Web-Server Dairy license and required number of Mobile App licenses for the initial period of one year to be renewed against payment of Renewal Subscription Charges.

The Web-Application and Mobile Application is provided for use on AS-IS form without any customisation. If the customer requires customisation, the same shall be provided at an additional cost mutually agreed upon by customer and SOFTMAN and paid in advance.

### **Mode of Installation, Training and Service Support**

One day training shall be provided by SOFTMAN Person to a 2 member team of clients at SOFTMAN's Aurangabad office. In case, training at customer place is needed, traveling expenses should be borne by the client.

Installation of web-application shall be done remotely from SOFTMAN's office. The Mobile App can be downloaded by customer from Google App PlayStore.

Operational issues and other type of customer support shall be provided over Internet. In case personal visit is required, traveling expenses should be borne by the client.

### **Costing**

#### **(A) << WEB-SITE IS TO BE USED FROM SOFTMAN's WEB\_SERVER >>**

##### **DairyPro (First year licensing cost)**

Web-Site and Web-Application : Rs. 14,500/- + 14% Service Tax for initial one year

Mobile App : Rs. 3500/- + 14% Service Tax for initial one year

Mobile App for Data Viewing (For farmers and other users) : Free of Charge

##### **DairyPro (Subsequent year Renewal Cost)**

Web-Site and Web-Application : Rs. 7,500/- + 14% Service Tax for initial one year

Mobile App : Rs. 1800/- + 14% Service Tax for initial one year

Mobile App for Data Viewing (For farmers and other users) : Free of Charge

**(B) << WEB-SITE IS TO BE USED FROM CUSTOMER'S OWN WEB SERVER >>**

**DairyPro (First year licensing cost)**

Web-Site and Web-Application : Rs. 11,500/- + 14% Service Tax for initial one year

Mobile App : Rs. 3500/- + 14% Service Tax for initial one year

Mobile App for Data Viewing (For farmers and other users) : Free of Charge

Application installation and configuration Charges : Rs 5000/- + 14% Service Tax

**DairyPro (Subsequent year Renewal Cost)**

Web-Site and Web-Application : Rs. 4,500/- + 14% Service Tax for initial one year

Mobile App : Rs. 1800/- + 14% Service Tax for initial one year

Mobile App for Data Viewing (For farmers and other users) : Free of Charge

**Customer can hire the web-server from any other agency and give us the Remote Access for installation of the software.**

**SOFTMAN can also provide a separate web-server if required for an approximate cost of Rs. 25,000/- + 14% Service Tax (One year)**

**Interface**

The Mobile App is integrated over Bluetooth to the weighing scale of NISAN Electronics, PUNE. So, for a completely integrated system, the customer shall purchase the Weighing Scale from NISAN Electronics, Pune. This weighing scale supports the connectivity to almost all brands of Milk Analyser. In case customer wants to use the existing infrastructure for quality and quantity measurements, the Mobile App has separate option for manual data entry.

**Jurisdiction**

Subject to the Jurisdiction of Aurangabad, Maharashtra, India

**Contact**

All queries with respect to this proposal should be addressed to

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